



Sales Engineer & Cloud Administrator

Weather Source seeks an experienced Sales Engineer & Cloud Administrator who is ready to support our sales team on deliveries, customer engagement, and strategic partnerships. This individual will become the resident expert on our multiple cloud deployments, which include AWS, Azure, GCP, Snowflake, and more. This is an excellent opportunity for a motivated professional to make a significant impact at a fast-growing, cloud-based technology company.

Some of the technologies and tools we use include:

- The AWS ecosystem (EC2, Lambda, SQS, etc.)
- C++
- The GCP ecosystem (BigQuery, BigTable, Compute, Golang, Kubernetes)
- GitHub
- JavaScript
- Jira
- MySQL
- PHP
- Postgres
- Python
- React

Core Responsibilities:

- Act as a liaison between Weather Source's sales and engineering teams.
- Support the Weather Source sales team on deliveries and customer engagement, with a primary focus on tier I and II customer-related and triage support issues.
- Engage with customers throughout their journey with Weather Source, from onboarding to troubleshooting challenges to presenting and implementing solutions.
- Lead the set-up of new Weather Source cloud instances.
- Configure and optimize existing cloud instances to conform with best practices and ensure maximum operational efficiency.
- You will jointly report to the Engineering Manager and the Sr. VP of Business Development & Sales.

Required Skills and Experience:

- BS/MS in Computer Science, Engineering, or a related discipline. Equivalent experience may be considered.
- 1+ years of direct experience working within cloud environments.



- Experience working across both sales and engineering teams.
- Ability to work as part of a collaborative team in a fast-paced environment.
- Sincere interest in working at a startup and scaling with the company.
- Experience with or interest in weather and climate technologies; desire to develop creative and valuable solutions within this domain.

Workplace Location: This position is located at our Salem, N.H., headquarters.

Weather Source is an equal opportunity/affirmative action employer that evaluates qualified applicants without regard to age, ancestry, color, religious creed, disability, marital status, medical condition, genetic information, military or veteran status, national origin, race, sex, gender, gender identity, gender expression, sexual orientation, or any other protected factor.

Please submit your resume along with a cover letter that includes salary requirements to careers@weathersource.com.